

# **Project Monitoring and Evaluation**

## **MAPMS-711**

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# Impact Evaluation

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## Definitions:

### ❑ World Bank

”A systematic identification of the **effects** positive or negative, intended or not on individual households, institutions, and the environment **caused** by a given development activity such a **program or project**”

### ❑ US Environmental Protection Agency

“A form of evaluation that assess the **net effect** of a program by **comparing program outcomes** with an estimate of **what would have happened in the absence of the program**”

# Impact Evaluation...

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## Characteristics:

- ❑ Impact Evaluation (IE) **assesses changes** than can be attributed to a particular **intervention**.
- ❑ IE involves **COUNTERFACTUAL** analysis (**CAUSAL mechanism**), that is, a comparison between what actually happened and **what would have happened** in the **absence of the intervention**.
- ❑ IE answers the question: What works for whom in what circumstances? Thus, IE involves **Mixed Methods**: contextual and qualitative analyses.

# Impact Evaluation...

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## Characteristics....

- ❑ The main purpose of IE is to improve **evidence-based** policy making by means of providing **effectiveness** evaluations of project interventions.
- ❑ **IE** involves **evaluating** data available from the project over time in terms of goals, indicators and outcomes.
- ❑ **IE** focuses on the **EFFECTIVENESS** of the project.

# Designing and Implementing evaluation

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## Effective evaluation involve several steps:

- ❑ The importance and objectives of the evaluation need to be outlined clearly
- ❑ Data availability and quality are also integral to assessing program or project effects
- ❑ Data requirements will depend on whether evaluators are applying a quantitative or qualitative approach—or both—or
- ❑ Whether the framework is ex-ante (based on forecasts rather than on results), ex-post, or both

# Designing and Implement...

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## Effective evaluations involve several steps:

- ❑ Additional concerns need to be addressed,
  - Including timing, sample design and sample selection,
  - Selection of appropriate survey instruments
  - Data analysis and presentation

# Additional Readings

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1. Ferraro, P.J. (2009). Counterfactual thinking and impact evaluation in environmental policy. In M. Birnbaum, *Ibidem*, 75–84
2. Margoluis, C. Stem, N. Salafsky & M. Brown (2009). Design alternatives for evaluating the impact of conservation projects. In M. Birnbaum , *Ibidem*, 85–96
3. Woerlen C. (2011). Meta-Evaluation of Mitigation Evaluations.  
[www.climate-eval.org](http://www.climate-eval.org)
4. International Initiative for Impact Evaluation (3ie) [www.3ieimpact.org](http://www.3ieimpact.org)

# The evaluation problem

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## Overview

- ❑ Dev't policies/programs are typically designed to change outcomes: raise incomes, improve wellbeing, improve health...
- ❑ Impact evaluation help policy makers decide whether programs are generating intended effects: **evidence-based policy**
- ❑ Evaluation seeks to prove that ***changes in targets are due only to the specific interventions undertaken.***



# The evaluation problem...

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## Overview...

- ❑ **The key cognitive question:** Does a treatment (participation in a project) have any **causal effect** on the observed outcome of the population? For instance,
- Do improved roads increase access to labour markets and raise households' income, and if so, by how much?
  - Does class size influence student achievement, and if it does, by how much?
  - What is the impact on access to health care of contracting out primary care to private providers?

# The evaluation problem...

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## Overview...

- ❑ Along with some *ad hoc* examples, we will consider a running example in order to clarify:
  - (i) the impact evaluation problem and
  - (ii) ways to respond to the problem (the so-called identification of the effect)

# The problem of selection bias

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$$Y_i = \beta_0 X_i + \beta T_i + \varepsilon_i \dots \dots \dots (1)$$

- ❑ Here,  *$T$*  is a dummy equal to **1** for those who participate and **0** for those who do not participate.
- ❑  *$X$* , is set of other observed characteristics of the individual and perhaps include household and local environment.
- ❑  *$\varepsilon$*  is an error term reflecting unobserved characteristics that also affect  *$Y$* .
- ❑ *Eq.1* reflects an approach commonly used in impact evaluations, measures the direct effect of the program  *$T$*  on outcomes  *$Y$*

# The problem of selection bias...

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- The problem with estimating eq. 1 is that treatment assignment is not often random because:
  - (a) purposive program placement &
  - (b) self-selection into the program
- i.e., programs are placed according to the need of the communities & individuals, who in turn self-select given program design & placement.
- Self-selection could be based on observed characteristics unobserved factors, or both
- In the case of *unobserved factors*, the error term in the estimating equation will contain variables that are also correlated with the treatment dummy  $T$ .

# The problem of selection bias...

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- One cannot measure—and therefore account for—these unobserved characteristics in equation 1, which leads to *unobserved selection bias*.
- i.e.,  $\text{cov}(T, \varepsilon) \neq 0$  implies the violation of one of the key assumptions of OLS in obtaining unbiased estimates:
  - ➔ independence of regressors from the disturbance term  $\varepsilon$ .
- The correlation between  $T$  and  $\varepsilon$  naturally biases the other estimates in the equation, including the estimate of the program effect  $\beta$ .

# What do we need?

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- Clearly defined programs
  - Targeting individuals, health care providers: yes
  - Capacity development, sector support: probably not
- Clearly defined outcomes
  - Poverty, health, education: yes
    - Most Millennium Development Goals can be measured!
  - Democratization, investment climate: very difficult
- Comparable control and treatment groups
  - If everyone benefits to the same extent, then IE not possible
  - Someone needs to be excluded (or get less than others)
- Knowledge of the policy or intervention!
- Data (obviously)

# Data requirements

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- **Type of data typically used in impact evaluations**
  - **Survey data (households, public service providers, ...)**
    - **Repeated observations on the same units (panel data)**
      - **Baseline survey!**
    - **Often researchers are forced to work with cross-section data**
  - **Qualitative studies: understanding outcomes and bias**
- **Appropriate control group**
- **Type of information the data would need to include**
  - **Outcome indicators for participants and non-participants**
  - **Other characteristics that affect program placement and outcome**
  - **Program participation: by what means, when, how long?**

# Quantitative vs. Qualitative Impact Assessment

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- ❑ Gov'ts, donors, practitioners in the development community are keen **to determine the effectiveness of programs** with far-reaching goals such as lowering poverty or increasing employment.
- ❑ These policy quests are often possible only through impact evaluations **based on hard evidence** from survey data or through quantitative approaches.
- ❑ Understanding the local sociocultural and institutional context using qualitative information is however essential to sound quantitative assessment.



# Quantitative vs. Qualitative...

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- ❑ But a qualitative assessment on its own cannot assess outcomes against relevant alternatives or ***counterfactual*** outcomes.
- ❑ That is, it cannot really indicate what might happen in the absence of the program. Assessment
- ❑ Quantitative analysis is also important in addressing potential statistical bias in program impacts.
- ❑ A mixture of qualitative and quantitative methods (***a mixed-methods approach***) might therefore be useful in gaining a comprehensive view of the program's effectiveness.

# Ex Post vs. Ex Ante Impact Evaluations

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- ❑ There are two types of quantitative impact evaluations: **ex post** and **ex ante**.
- ❑ An **ex ante** impact evaluation attempts to measure the **intended impacts of future programs and policies**, based on assumptions about how the economy works.
- ❑ **Ex ante** evaluations are based on structural models of the economic environment facing potential participants.
- ❑ The underlying assumptions of structural models involve identifying main economic agents in the development of the program, as well as the links between the agents and outcomes of program.

## Ex Post vs. Ex Ante Impact...

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- ❑ **Ex post evaluations**, in contrast, measure actual impacts accrued by the beneficiaries that are attributable to program intervention.
- ❑ One form of this type of evaluation is the treatment effects model (Heckman model).
- ❑ However, sometimes it may miss the mechanisms to capture and understand the program's effectiveness (particularly in future settings).
- ❑ Ex post evaluations can also be much more costly than ex ante, as it requires collecting data on actual outcomes of users/non-users.
- ❑ One approach is to combine both analyses and compare ***ex post*** estimates with ***ex ante*** predictions.

# Impact Evaluation: the design

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- In measuring the impact of a program, we often encounter the problem of selection bias==targeting criteria, or self-selection.
- Typically, the use of randomized experiments (RCTs) ensures that selection bias is avoided
- RCT compares 2 groups that are similar in all characteristics except treatment (participation in a program) which is randomly assigned.
- But, in most cases, RCT is not feasible & ethical (see Ravallion, 2009)
  - ➔ Non-experimental / quasi-experimental approaches
- These methods include, PSM, DD, IV, Regression discontinuity (RD) design and other modelling approaches.

# Evaluation Framework

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- ❑ PM wants to know everything about their products, services or programs.
- ❑ However, limited resources usually force managers to prioritize what they need to know **to make current decisions**.
- ❑ Project evaluation plans depend on what information need to be collected in order to make major decisions.

# Evaluation Framework

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**Key Considerations:** Following key questions should be considered for designing a project evaluation.

1. For **what purposes is the evaluation being done**, i.e., what do we want to be able to decide as a result of the evaluation?
2. Who are the **audiences for the information** from the evaluation, e.g., stakeholders, partners, donors, inter-governmental organizations, staff...
3. What kinds of **information are needed to make the decision** we need to make and/or enlighten our intended audiences, e.g., its inputs, activities outputs, strengths/weaknesses, outcomes...

# Evaluation Framework

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## Key Considerations...

4. **Sources of information**, e.g., employees, stakeholders, partners and program documentation, etc
5. **Information collection Methods**, e.g., questionnaires, interviews, examining documentation, observing customers or employees, conducting focus groups among customers or employees, etc.
6. When is the **information needed** (so, by when must it be collected)
7. What resources are available to collect the information?

# Evaluation Framework

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**Evaluation Questions and Methods:** Evaluators ask many different questions and use formative and summative evaluation methods:

- 1. What is the definition and scope of the problem or issue, or what's the question?*** Formulating and conceptualizing methods might be used including brainstorming, focus groups, nominal group techniques, Delphi methods, brainwriting, stakeholder analysis, lateral thinking, input-output analysis, and concept mapping.



# Evaluation Framework

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## Evaluation Questions and Methods...

- 2. *What is the definition and scope of the problem or issue, or what's the question?*** Formulating and conceptualizing methods might be used including brainstorming, focus groups, nominal group techniques, Delphi methods, brainwriting, stakeholder analysis, synectics, lateral thinking, input-output analysis, and concept mapping.
- 3. *Where is the problem and how big or serious is it?*** The most common method is "needs assessment" includes, analysis of existing data sources, and the use of sample surveys.

# Evaluation Framework

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## Evaluation Questions and Methods...

***4. How should the program or technology be delivered to address the problem?*** Some of the methods already listed apply here, as do detailing methodologies like simulation techniques, or multivariate methods like multi-attribute utility theory or exploratory causal modeling; decision-making methods; and project planning and implementation methods like flow charting, PERT/CPM, and project scheduling.

# Evaluation Framework

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## Evaluation Questions and Methods...

***5. How well is the program or technology delivered?*** Qualitative and quantitative monitoring techniques, the use of management information systems, and implementation assessment would be appropriate methodologies here.

# Evaluation Framework

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**Evaluation Questions and Methods:** The questions and methods

addressed under summative evaluation include:

***1. What type of evaluation is feasible?*** Evaluation assessment can be used here, as well as standard approaches for selecting an appropriate evaluation design.

***2. What was the effectiveness of the program or technology?***

**E**xperimental and non-experimental designs can be used for determining whether observed effects can reasonably be attributed to the intervention and not to other sources.

# Evaluation Framework

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**Evaluation Questions and Methods:** summative evaluation methods:

***1. What type of evaluation is feasible?*** Evaluation assessment can be used here, as well as standard approaches for selecting an appropriate evaluation design.

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***E***xperimental and non-experimental designs can be used for determining whether observed effects can reasonably be attributed to the intervention and not to other sources.

# Evaluation Framework

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Evaluation Questions and Methods: summative evaluation methods:

**3. *What is the net impact of the program?*** Econometric methods for assessing cost effectiveness and cost/benefits would apply here, along with qualitative methods that enable us to summarize the full range of intended and unintended impacts.

# Evaluation Framework

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## Overview of data Methods

Method	Overall Purpose	Advantages	Challenges
questionnaires, surveys, checklists	when need to quickly and/or easily get lots of information from people in a non threatening way	<ul style="list-style-type: none"><li>-can complete anonymously</li><li>-inexpensive to administer</li><li>-easy to compare and analyze</li><li>-administer to many people</li><li>-can get lots of data</li><li>-many sample questionnaires already exist</li></ul>	<ul style="list-style-type: none"><li>-might not get careful feedback</li><li>-wording can bias client's responses</li><li>-are impersonal</li><li>-in surveys, may need sampling expert</li><li>- doesn't get full story</li></ul>
interviews	when want to fully understand someone's impressions or experiences, or learn more about their answers to questionnaires	<ul style="list-style-type: none"><li>-get full range and depth of information</li><li>-develops relationship with client</li><li>-can be flexible with client</li></ul>	<ul style="list-style-type: none"><li>-can take much time</li><li>-can be hard to analyze and compare</li><li>-can be costly</li><li>-interviewer can bias client's responses</li></ul>

# Evaluation Framework

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## Overview of Data Collection Methods...

documentation review	when want impression of how program operates without interrupting the program; is from review of applications, finances, memos, minutes, etc.	<ul style="list-style-type: none"><li>-get comprehensive and historical information</li><li>-doesn't interrupt program or client's routine in program</li><li>-information already exists</li><li>-few biases about information</li></ul>	<ul style="list-style-type: none"><li>-often takes much time</li><li>-info may be incomplete</li><li>-need to be quite clear about what looking for</li><li>-not flexible means to get data; data restricted to what already exists</li></ul>
observation	to gather accurate information about how a program actually operates, particularly about processes	<ul style="list-style-type: none"><li>-view operations of a program as they are actually occurring</li><li>-can adapt to events as they occur</li></ul>	<ul style="list-style-type: none"><li>-can be difficult to interpret seen behaviors</li><li>-can be complex to categorize observations</li><li>-can influence behaviors of program participants</li><li>-can be expensive</li></ul>



# Evaluation Framework

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## Stakeholders Involvement

- ❑ Requirement for the involvement of different stakeholder from the region should be identified.
- ❑ Identified stakeholders should be involved from planning and design, and throughout the evaluation exercise in information collection, analysis, evaluation reporting and result sharing.
- ❑ Stakeholder participation is fundamental to evaluations. Stakeholder participation is to be an integral component of evaluation design and planning; information collection; the development of findings; evaluation reporting; and results dissemination.

# Evaluation Framework

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## Others activities

- ❑ **Roles and responsibilities** to be carried out by partners and the evaluator should be clearly identified and delineated.
- ❑ **Duration of the evaluation** should be carefully identified to cover all the tasks that had to be performed for successful completion.

S #.	Deliverable	Duration
1	Methodological framework and work plan for evaluation	X days / weeks
2	Cleaned and fully referenced “electronic data sets” in an agreed format with copies of the original data collection instruments	X days / weeks
3	Full transcripts of all in-depth interviews and focus group discussions in an electronic format	X days / weeks
4	A complete draft report	X days / weeks
4	Final Evaluation report	X days / weeks
	<b>Total Duration</b>	<b>X weeks / Months</b>

# Evaluation Framework

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## Others activities...

- ❑ **Cost for the evaluation study should be carefully calculated.** The basis for payment and payment scheduling should be determined during contract negotiations.
- ❑ Requirements for **Evaluator's Qualification** should be adequately describe the experience, skills and abilities needed to meet the expectations
- ❑ **REPORTING;** depending on the purpose of evaluation it may also be important to use and communicate the findings to the relevant stakeholders.